



Dupre' Logistics is currently seeking a **Part-Time Brokerage Account Manager** (coverage focused) for our office in Lafayette, LA to support our Strategic Capacity Services business unit.

Dupre' Logistics is a fast growth transportation & logistics provider that is adding to our organization in order to meet and exceed these goals:

- provide safe service that's profitable
- continue to profitably grow our business
- be the employer of choice
- be a career destination rather than a stepping stone on your career path

Job Description

Brokerage Account Manager (coverage focused) is responsible for ensuring loads are assigned carriers/drivers that meet the load service requirements. This position includes developing a carrier base (DV, R, FB, Bulk, Drayage) and customer solicitation on specific accounts. This highly motivated individual will grow new and existing business and have a proven ability to maximize relationships with carriers utilizing personal contacts, networking, and negotiating to grow sustainable profitable business relationships. Our objective is to increase revenues and maximize profitability.

**This position offers a flexible work schedule during normal business hours.
Part-Time Brokerage Account Managers will average 25-30 hours per week.**

Background Required:

- Pursuit of a Bachelor's degree in Logistics, Business Administration, Marketing, or related field
- Experience with Microsoft (i.e. Excel, Word, PowerPoint)
- Communication skills (i.e. verbal, written, presentations) and follow-up
- High energy, confident, persistent, and result driven
- Team player (operates through consensus)
- Ability to multi-task at a very fast pace while thinking quickly and clearly
- Commitment to customer service

Background Preferred (but not required):

- Knowledge of Brokerage Sales and Operations
- Knowledge of Transportation Modes (i.e. Truckload, LTL, Intermodal, Product, Temperature Controlled, Specialized, Over-dimensional)

We have an excellent compensation package: very competitive salary based upon experience level you bring to the position, insurance, retirement, training, and opportunities for advancement.

Dupré Logistics, LLC

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